

& Controlled Entities
ABN 83 010 506 162
Ground Floor
143 Coronation Drive
Milton QLD Australia 4064
P: +61 1300 556 673
F: +61 7 3720 9066

11 Feb 2021

Techniche Shareholder Update

Dear Shareholder,

The Company submitted a formal request to the Australian Securities Exchange (ASX) that the Company be removed from the ASX official list. This would mean that the Company's shares would no longer be quoted on the ASX.

The resolution to delist the Company was put to shareholders at the AGM on 26 November 2020. After being passed on a poll, the Company was removed from the Official List of ASX Limited from the close of trading, Monday, 1 February 2021.

The Company is no longer governed by the listing rules of the ASX and no longer has the ability for shares to be traded through ASX. However, the Company is still required to meet all its obligations under the *Australian Corporations Act 2001* (Cth) (**the Corporations Act**) and all of your rights as a shareholder under Australian corporations law and under the Company's constitution remain in place.

REASONS FOR DELISTING

The Company's reason for seeking removal from the ASX official list is that we believe the Company and its shareholders did not benefit from being publicly listed for the following reasons:

- the price of the Company's shares was consistently and materially lower than the underlying value of the Company;
- this limits the ability of the Company if it wishes to raise funds as the current valuation would have a material dilutionary impact on Shareholders; and
- low liquidity levels in trading of the Company's shares have resulted in limited trading opportunities for Shareholders.

The Board believes that removal from the ASX official list will allow the Company's board and management to reset the Company valuation and open the potential for alternate private market valuations, funding alternatives and strategic transactions as the Company executes on its business strategy.

CONTINUOUS DISCLOSURE - FUTURE UPDATES

The Company's status under the Corporations Act changes to that of an "unlisted disclosing entity". Essentially an unlisted disclosing entity is a disclosing entity that is not listed on a prescribed financial market (e.g. ASX), however, the Company as an unlisted disclosing entity, is subject to very similar continuous disclosure obligations.

We will therefore continue to publish our half year and annual accounts, our annual report, and any announcements that directors consider to be of a material nature, along with other updates that we believe would be of interest to shareholders.

We will continue to hold our AGM, which for the foreseeable future will be a virtual meeting. We will likely hold other virtual shareholder updates when other information arises that we think would be of interest to shareholders.



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FUTURE COMMUNICATION WITH SHAREHOLDERS

All future shareholder updates, reports, presentations and other communication with shareholders will be published under the investor tab of our website https://technichegroup.com/investors/.

We will also email all shareholders any updates and therefore request that all shareholders confirm their shareholder details at https://investorcentre.linkmarketservices.com.au/Login/Login.,

In particular, please include an email address if you have not provided one beforehand.

HOW DO I BUY AND SELL SHARES IN TECHNICHE?

The Company will record the names and contact details of interested buyers and sellers of the Company's shares and will provide these details to potential buyers and sellers, upon request, to enable them to contact each other with a view to buying or selling shares in the Company. Under the Company's constitution there is no restriction by the company on a Shareholder buying or selling shares.

We recommend that Shareholders seek their own advice on this issue as circumstances may vary depending upon the individual circumstances of each Shareholder. Those Shareholders, who were CHESS Sponsored, will be converted to issuer sponsored and receive notification of new SRN numbers from our share registry.

MOVING FORWARD

At the AGM I presented a detailed update on the Company and our outlook for the future. If you were unable to attend the meeting or not had the chance to read the presentation, I would encourage you to do so. You can access it via the following link.

 $\underline{\text{https://d3ome9he2l97xq.cloudfront.net/app/uploads/2019/04/03041936/Techniche-AGM-Presentation-Nov-2020-Final.pdf}$

OUTLOOK

The Directors continuously consider the best options to provide a realisable return for our shareholders. For several years, I have included in my reports that the Board's view remains that the current share price:

- does not reflect the true value of the underlying technologies that we own,
- the markets that we operate in, or
- the contracted recurring revenues from our high-quality customers.

In my AGM presentation, I included internal targets that outline in more detail our focus for the future. We have set an internal target to grow our ARR by a compound growth of 20% per annum, with an expected time frame of 3-5 years, with target revenue for Techniche of A\$20m plus.

I look forward to keeping you updated on our progress.

Karl Jacoby

Chairman & CEO

Techniche Limited



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This announcement is authorised by the Board.

ABOUT TECHNICHE

Techniche is a global technology company that helps its customers manage and optimise the performance of their critical operational assets.

Our product solutions, Urgent and Statseeker, have led the way in automated maintenance management and high-performance network monitoring for more than 20 years, and are trusted by private, Fortune 500 and S&P companies and G20 governments across the globe. We have regional operations in the Americas, APAC (Asia Pacific) and EMEA (Europe, Middle East, Africa) to ensure our customers are supported 24/7 and gain the maximum value from our software solutions.

The future of Techniche is focused on expanding our product offering to manage connected (IoT) operational assets and enhance the collation and analysis of asset performance data to fuel the next wave of business growth.

CONTACT

To learn more about Techniche or about this Shareholder Update, please visit our website https://technichegroup.com/ or contact:

Karl Jacoby, Chairman & CEO +61 1300 55 66 73 karl.jacoby@technichegroup.com